

RailTel is now CISCO Channel Partner for Advanced Cloud and Managed Services Certified Partner.

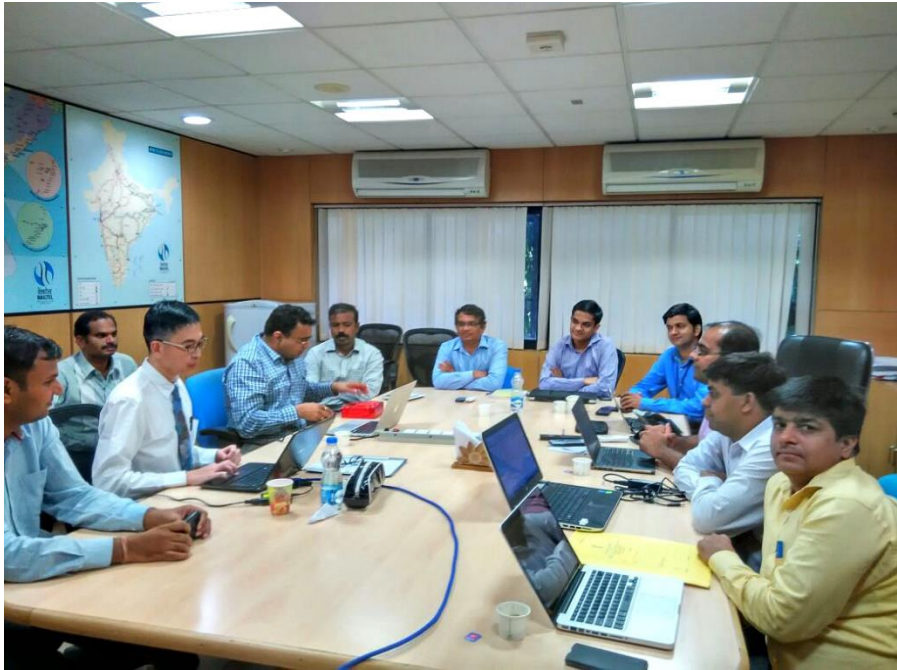
Cisco cloud-managed-service-program

The certificate is awarded by the CISCO to RailTel, after auditing the current infrastructure and policies of RailTel, the venue of this 3 day long audit was the RailTel`s office at Secundrabad.

The audit was completed successfully, some of the glimpses are attached below.



Team of RailTel and Cisco, taking part in audit process.



Team of Cisco and RailTel working together to complete the audit.



Honorary Memento given to the auditor from CISCO.

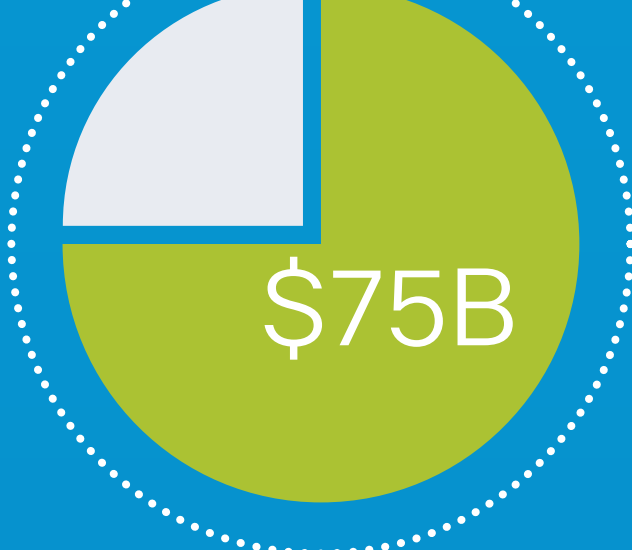
The Cisco Cloud and Managed Services Program

Set your business apart with more flexibility for you, and more offers for your customers.



The Opportunities Are Undeniable

Market trends indicate big things ahead for cloud and managed services.¹



\$75 Billion in cloud services sales will be achieved by 2017.

30%



of all IT spending will go toward cloud computing in 2020.

45%



of today's CIOs are implementing managed services.

67%



of all workloads will be processed in the cloud by 2017.

Cisco Offers You a Way to Grow

An IDC study shows that Cisco is identified as a leader in global cloud services.

New architectures, services, and offers mean more solutions, and more choices, for all partner roles.

Our Cloud and Managed Services Program gives you the option to take up-front or back-end discounts.

Meet the New CMSP

The market is changing, and so is CMSP. The program now offers new opportunities that can help make you more profitable.

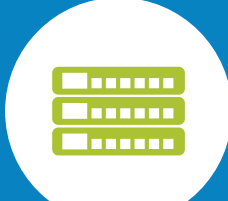
Exciting New Offers



Cisco Powered™ cloud and managed services



Cisco® Cloud Architecture for Microsoft Cloud Platform



Cisco Powered virtual managed services



Intercloud services

Many New Routes to Market

1

Provider salesforce

2

Cisco salesforce

3

Cisco Marketplace

4

Cisco Services Resellers

Enjoy More Benefits

Doing business just got easier and more rewarding with CMSP.



Find more solutions that fit your business needs.



Save time and money with streamlined audits.



Reach international customers more easily than ever with Intercloud technologies.



Provide offers and services that make you stand out.



Discover new motivation with broader incentives and rewards.



Explore new markets with more Cisco Cloud Architecture options.



Mainstream new Intercloud technologies (Cisco Application Centric Infrastructure, Cisco Intercloud Fabric).

Secure Your Share of This Rapidly Expanding Market



New opportunities await you in the Cisco Cloud and Managed Services Program.

¹Gartner Says 70 Percent of CIOs Will Change Their Technology and Sourcing Relationships in the Next Two to Three Years and Ecosystem Cloud and Managed Services Growth Opportunities for SAP Partners Infographic.

