

RailTel Launches its Telepresence Service



RailTel Corporation of India Ltd. launched Telepresence as a service on 19th February 2015 at Taj Mahal Hotel, Man Singh Road, New Delhi in a huge gathering of senior officials from Indian Railways, other important govt departments, Telecom Industry, RailTel, Cisco and UTL. RailTel has partnered with Cisco to provide this unique Enterprise class full High Definition (HD) & secure multi-point managed video conferencing service .

Shri R.K. Bahuguna, CMD, RailTel, announced the launch of its new Telepresence Services which is an enterprise class Full High Definition (HD) & secure multi-point managed video conferencing service that enables organizations to communicate/ collaborate with different user groups internally and externally and allows to enhance employee productivity and cut travel expenditure more effectively without the need of a face to face meeting . Shri Bahuguna , while addressing the gathering, stated that RailTel's Tele-Presence solution is a small step towards enabling a virtual world and It also complements the current Corporate's and Government's goals of 'going green' and supporting sustainability. He also stated that the use of telepresence has been shown to reduce travel costs, alleviate scheduling conflicts, increases productivity and promotes a more cohesive work force across the many times zones of our new global economy.

The unique features of RailTel's Telepresence as a Service was introduced by Shri A.Seshagiri Rao, Director (Network, planning & Marketing), RailTel. Shri Rao stated that the USP of RailTel TPaaS is its Opex model service where the customer will be able to enjoy an immersive full HD video conferencing experience without bothering about - the concerns of long procurement process for equipment and network, high initial cost, quality of network connectivity, availability of IT support and reinvesting on obsolescence and being required to interact with multiple vendors of equipment & network. RailTel will not only take care of setting up all the necessary equipment but also provide Technological upgradation of the equipments as and when required omitting the risk of technological obsolesces. The high quality visual experience end-to-end service is made available on customer's premises by RailTel with installation of required camera, codec and network connectivity. The central infrastructure including multi-point bridge, streaming, recording facility and 24x7 help desk facility is maintained at its secure Tier-III Data Centre at Hyderabad. High availability of central infrastructure is ensured with DR site working in active load balancing mode at Gurgaon.

The programme continued with Shri Vishwa Ranjan Gupta, Director/Finance, CWC , a satisfied Telepresence customers of RailTel, talking about his experience with RailTel and how Telepresence has helped his organization to enhance productivity and cutting travel cost significantly.

Shri Puneet Gupta ,Managing Director, Enterprise & Public Sector Sales, Cisco India & SAARC, ,in his presentation, stressed on the fact that Digital India programme of Govt of Inida is one of the most important initiative for the growth of the country and this Telepresence service will play a stellar role in further strengthening the programme.

The programme ended with the Vote of Thanks